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## THE NEXT SFV CHAPTER EVENT

### NEW HR LAWS

presented by LCIS

Thursday, March 9

- Ewing-Glendale, 4552 Colorado Blvd.
- CI and LA/SGV members invited to attend



### SAVE THE DATE

### How to Prepare Your Projects with the Current Water Restrictions

- Thursday, April 27, 5-7 p.m.
- Landscape Warehouse-North Hollywood
- FREE event includes dinner
- All local chapters invited

NEWLY INDUCTED San Fernando Valley Chapter Board (partial) is shown at the SFV/CI two-Chapter Installation Jan. 26 at SiteOne-Canoga Park. They are V.P. Programs Tom Lucas, President Francisco Salazar, Treasurer Mickey Strauss, Secretary Natalie Balyasny, Director Rene Emeterio, and Director Klaus Kumme. The event also featured a presentation by Milwaukee Tool regarding battery operated landscape equipment. (More Installation photos on page 2.)

California Landscape Contractors Association  
San Fernando Valley Chapter  
c/o El Dorado Communications  
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## SFV and CI Boards Installed by State President Evan Moffitt



**INSTALLATION OF OFFICERS** at the SFV/CI two chapter Installation is officiated by State President Evan Moffitt at SiteOne-Canoga Park Jan. 26. SiteOne was a Sponsor of the event.



**DUAL CHAPTER BOARD MEMBERS** include (Front Row) Kyle Hillendabl (CI), Klaus Kumme (SFV), Installing Officer and State President Evan Moffitt; (Back Row) Dennis Aguirre standing in for Jaime Lopez (CI), CI President Ivan Salazar, SFV President Francisco Salazar, Mickey Strauss (SFV), Natalie Balyasny (SFV), Pete Dufau (CI), and Rene Emeterio (SFV).



**PRESIDENTIAL DUO** – Channel Islands President Ivan Salazar and San Fernando Valley President Francisco are brothers and presidents of neighboring chapters. Talented and hard working both. Congratulations.



**PAST STATE PRESIDENTS** Mickey Strauss (SFV) and Pete Dufau (CI) continue to remain active in their respective Chapters, taking on important board positions and providing wise counsel.



**CI ASSOCIATE MEMBER REP** Jake Bates of Quinn Company and outgoing CI President Kyle Hillendabl were keys to CI's success in 2022 and will continue to help CI have a banner year in 2023.



**SPONSOR MILWAUKEE TOOL'S** rep Bradley Herzog (center) discusses battery powered landscape equipment and the California CORE program that makes funds available for battery powered and electric equipment.



**SITEONE** rep Eric McGinnis gets into the technical end of the discussion regarding battery powered equipment and the CORE program. SiteOne was also an event Sponsor.



**LIFE MEMBER** Tom Lucas of Performance Nursery has served on both CI and SFV Boards, and is now SFV V.P. Programs. Rene Emeterio is an SFV Past President and presently serves as an SFV Chapter Director.



**PAST SFV PRESIDENT** and present Chapter Director Klaus Kumme enjoys chatting at the unique Installation Dinner with Boething Treeland Nursery rep and landscape architect Greg Sullivan.



**LCIS FRIENDS & VIPS** include Past State and SFV President Mickey Strauss, LCIS rep Brian Arnold, SFV Secretary and LCIS rep Natalie Balyasny, and Past SFV President and current Chapter Director Rene Emeterio. We appreciate the continued Sponsorship and involvement of Landscape Contractors Insurance Services in all of our Chapter activities.



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**STATE AND LOCAL EVENTS**

**Don't miss any of these very important events!**

*Subject to Change – Check with Chapter Office First*

**WATCH FOR LAST-MINUTE CHANGES DUE TO COVID-19**

- Feb 28 “Learn all about the CORE Program and battery powered landscape equipment” from Milwaukee Tool and Makita reps. All Around Landscape, a SiteOne Company, 4760 Carpinteria Ave. Carpinteria. 4-6 p.m. Free event includes dinner. CI event, SFV members invited to attend.
- Mar 2 Board Meeting via Zoom, 9 a.m.
- 9 New HR Laws by LCIS at Ewing-Glendale. Located at 4552 Colorado Blvd., Los Angeles. CI and LA/SGV members invited to attend. Details TBD
- Apr 6 Board Meeting TBD
- 11-12 Legislative Conference, Sacramento (Tentative)
- 27 “How to Prepare Your Projects with the Current Water Restrictions.” Possible LADWP speaker and others at Landscape Warehouse-North Hollywood 11311 Hartland St. 5-7 p.m. Free event. Includes dinner. All area chapters invited. Details TBD
- May 4-6 Landscape Awards Judging
- June 10 Beautification Awards Banquet. Monterey Concessions at Encino Golf Course. Details TBA.



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**FRANCISCO SALAZAR**  
SFV Chapter  
President  
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## Let's Get Together

**H**ello San Fernando Valley Chapter members. First and foremost, thank you all that were able to make it to our Installation event. Special thanks to SiteOne and our CLCA President Evan Moffit for doing the honor of installing the new San Fernando Valley and Channel Islands boards. Also, a special thanks to Bradley Herzog of

Milwaukee Tool for bringing all their toys and having them there for us to play with for the discussion about battery operated tools and the CORE Program.

We are working with the Channel Islands Chapter to set up an event on March 9 at Ewing-Glendale that will discuss new HR and other Laws. The event is

presented by LCIS. We are also collaborating with Channel Islands Chapter on another event April 27 at Landscape Warehouse-North Hollywood discussing the changing water restrictions.

**We are working with the Channel Islands Chapter to set up an event on March 9 at Ewing-Glendale that will discuss new HR and other Laws. The event is presented by LCIS.**

We are already planning our Landscape Beautification Awards program with judging set for May 4-6 and the Awards Banquet June 10. So, now is the time to start getting your sites ready if you are planning on entering. Remember, this is a great way to elevate your company and your PR game, so don't miss out. If you are a vendor and are interested in sponsoring, please contact us right away to reserve a spot.

Thank you all and please contact us for more information and to RSVP for these events.

— Francisco

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## Leadership Conference Draws New and Veteran Chapter Officers



**CLCA 2023 STATE BOARD** is presented to attendees after their induction during the Leadership Conference Jan. 24-25 at the Holiday Inn in Sacramento. Led by President Evan Moffitt (right) and Immediate Past President Megan Rios (third from left), they all either conducted or participated in the various interesting and educational Conference breakout sessions.



**REGULAR MEMBER OF THE YEAR** award is presented to Alex Salazar by State President Evan Moffitt as part of the CLCA Leadership Conference.



**PRESIDENTIAL TRIO** – Salazar brothers Francisco (SFV), Ivan (CI), and Alex (LA/SGV) are either present or Past Chapter Presidents. Alex currently serves as Secretary/Treasurer on the State Board.



**ASSOCIATE MEMBER OF THE YEAR** is Mike Madewell of Hunter Industries. The award is presented by President Evan Moffitt as part of the Leadership Conference Recognition Luncheon.



**MILWAUKEE TOOL** rep Bradley Herzog has some fun at the Conference with social media guru Bronwyn Miller and Blake Boyd of the Orange County Chapter.



**IMMEDIATE PAST PRESIDENT** Megan Rios receives an award and many thanks for her outstanding leadership as CLCA President in 2022. Presenting is Past State President Regan Barry.



**BLUE SKY VISIONING** break out session was the most popular. It generated scores of great ideas on many aspects of the Association, and discussed which activities were the most successful at the chapter level.



**CLCA STAFF** led by Executive Director Sandra Giarde (third from right) is recognized at the Conference for tireless efforts made even more difficult because of the Covid restrictions.



**ALLEGIANCE AWARD**, the highest award offered by CLCA, goes to Past State President Heath Bedal for his dedication, service, and commitment. Presenting is President Evan Moffitt.



**CLCA VETERAN** and Past President's Council Director Henry Buder, Mike Madewell of Hunter Industries, and State President Evan Moffitt chat just before Mike won his AM of the Year Award.



**ANOTHER ALLEGIANCE AWARD** goes to Past State President Steve Jacobs. Presenting the highest award CLCA offers is President Evan Moffitt.



**JOSÉ ROBLES**

*Owner*

*Landscape Warehouse*

## Make Money Learning How to Save Water

### • Education is Key

**Y**es, water restrictions are a big pain in the backside. But they can also provide a healthy new income stream for you. How? By your getting educated about ways to save water in the landscape which can make you a hero to your clients.

I learned early on in life that education is a key factor in becoming successful in just about

every field of endeavor, including landscaping. I first learned from employers and staff members in landscape companies who knew what they were doing. Then I began taking classes in a variety of landscape related subjects, and eventually became an instructor in those classes. This was a very fulfilling part of my life, as I really enjoyed helping my students grow from everyday gardeners to landscape professionals. I still enjoy it, teaching a class or two about current important topics in the landscape industry.

That brings me to the subject at hand...how to turn the current wave of water restrictions into cash for you. Since the restrictions

began, Landscape Warehouse has seen a dramatic increase in the sale of drip irrigation supplies due to landscapers' efforts to decrease water consumption in their clients' homes and businesses, as mandated. That's good because I'm in the business of selling irrigation supplies. What is not good is that many of the folks buying this stuff don't have a clue as to how, where, and how much they need to install it properly and most efficiently. They are installing throughout the whole yard randomly, rather targeting specific areas, plants and trees. I can tell by how much of it they are buying.

**...becoming educated on how to deal with these water restrictions will make you a real water conservation professional which sets you above the competition, and for which you can charge more for your expert services.**

This is where making additional income comes in. If you can become educated in the best practices of irrigation project design and installation – both above ground and drip – then you will save money by not buying supplies you don't need, and you can show your current and prospective customers dramatic savings in their water bills. You can also

help them avoid fees and fines from water runoff due to improper installation and over watering. Also, you can let your clients know that there are currently no restrictions on drip irrigation in certain areas so its use is not limited to specific days and times. Additionally, the watering of trees is also exempted in certain cities.

So, becoming educated on how to deal with these water restrictions will make you a real water conservation professional which sets you above the competition, and for which you can **charge more for your expert services.**

### **Water Restrictions Educational Night April 27 at Landscape Warehouse-North Hollywood**

To learn more about these water restrictions and how to deal with them, Landscape Warehouse is Sponsoring an educational presentation "How to Prepare Your Projects with the Current Water Restrictions," at our North Hollywood store. Hosted by the San Fernando Valley Chapter of CLCA, the event was originally scheduled for March 23. It has been rescheduled for April 27 at 5 p.m. to give surrounding CLCA chapters additional time to add it to their events schedule.

Landscape Warehouse-North Hollywood is located at 11311 Hartland Street – (818) 287-8866. This educational event is FREE to CLCA members and friends from the San Fernando Valley, Los Angeles/San Gabriel Valley and Chanel Islands Chapters, plus other interested gardeners, landscapers, and community members. We will also be providing food and refreshments at the event. Details are still being worked out, but plans include featuring speakers from LADWP and other local water providers.

We will also be announcing a schedule of classes about various aspects of irrigation and other important areas of landscaping, so stay tuned. Hosting educational events such as these will ensure that Landscape Warehouse customers can continue to grow in knowledge and professionalism, as well as in their bank accounts. – José

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## Attorney General Warns Against Price Gouging in Aftermath of Winter Storms

California Attorney General Rob Bonta recently issued a consumer alert warning Californians to beware of fake and unlicensed contractors soliciting their services to Californians affected by damage from the recent winter storms.

In the alert, Attorney General Bonta urges Californians to take precautions by hiring only licensed contractors and reminds businesses that price gouging during a state of emergency is illegal under Penal Code Section 396. As noted by the Contractors State License Board (CSLB), anyone who contracts for work in a state or federal natural disaster area without an active state contractor license may be subject to felony charges.

“As Californians recover from the devastating storms, the last thing they should worry about is being scammed by bad actors,” said Attorney General Bonta. “We will not tolerate those who take advantage of consumers during this time of struggle for many. I urge all Californians to be diligent and do their research before making any kind of home repair through a contractor. Additionally, if you believe you have been a victim of price gouging, report it to your local authorities or to my office at [oag.ca.gov/report](http://oag.ca.gov/report).”

“Disaster survivors take a huge risk when they hire unlicensed contractors,” said CSLB Registrar David Fogt. “Most are not properly insured and likely don’t have the skills or knowledge to perform the

work. It is important to verify on CSLB’s website the person you are working with is included on CSLB’s license records.”

### Don’t Fall Victim to Unlicensed Contractors

The California Department of Justice works closely with the Contractors State License Board (CSLB) to ensure residents do not fall victim to unlicensed home repair and reconstruction services. As a reminder, CSLB encourages everyone to check all contractors’ license numbers on the CSLB website and check each contractor’s pocket license to confirm the listed personnel on the license. Complaints against contractors for unlicensed practices and other violations of contractor’s license law can be filed online.

Additional tips and recommendations from CSLB:

- Don’t rush into repairs or cleanup, no matter how badly they’re needed.
- Don’t sign over any payment checks from your insurance company.
- Hire only California-licensed contractors. Ask to see the license. The license number must be on all ads, contracts, and business cards.

*Continued on page 11*

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**MARK MATTESON**  
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## Smile *From an Article by Mark Matteson, Sparkling Success*

*“Most people are about as happy as they make their mind up to be.” – Abe Lincoln*

**W**hat is it about a smile that changes our mood? Did you know it takes 13 facial muscles to smile, 47 to frown? Evidently, some people don't mind the extra work! My late childhood friend Ron Haight had a nickname. It was given

to him when we were 11 years old. “CHEESE.” He had a big toothy perpetual grin. Ron loved to laugh. He saw the world differently from most people. He was always smiling. Always happy.

*“Don't cry because it's over. Smile because it happened.” – Dr. Seuss*

*“We shall never know all the good a simple smile can do.” – Mother Teresa*

My granddaughter Penelope is six years old. She has a smile that could charm a cat off a fish truck. Have you ever been in a waiting room when a mother comes in with a baby? It only takes about five minutes for the mood to change in the room. Mature, stuffy, busi-

nessmen turn into silly, childlike clowns trying to make the baby smile. The native Americans in Alaska believe a baby doesn't have a soul until it smiles for the first time.

I used to be negative, frowning, sullen, and brooding as a child. Friends like Ron changed that for me. He made me rethink my attitudes and behaviors.

Why should I smile? That's a fair question. Here are 10 reasons to make smiling a lifelong habit. It takes 21 days to form a new, positive habit.

- 1) Optimists live longer than pessimists do and have a better time along the way.
- 2) You will attract positive and smiling people to you. Birds of a feather...
- 3) You will become more attractive to the opposite sex.
- 4) You will have more fun. You will find people smiling back at you.

5) By able example, your children and grandchildren will pick up on it, and they will smile more.

*Continued on page 13*



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# Join the Channel Islands Chapter of CLCA for their Kick Off Event

## Let's talk about the CORE Program

**Tuesday, February 28, 4 - 6 P.M.**

All Around Landscape, A SiteOne Company  
4760 Carpinteria Ave, Carpinteria, CA 93013

Plan to join us for the Channel Island's Kick Off event to learn more about the California Core Program and how it can help you. We will have representatives from Milwaukee and Makita teach us all the ins and outs.

**This event is FREE to attend. There will be tacos, drinks, and great people!!!**



**Battery Powered tools are the future. Be prepared for the future by attending this event and learn about the Clean Off-Road Equipment Voucher Incentives.**

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**To RSVP or for more information contact:  
Ivan Salazar (818) 232-1090 or Kyle Hillendahl (805) 864-0836**



**RICH ANGELO**  
*Founder*  
*Stay Green Inc.*

## A Sense of Urgency

The founder of a highly successful company was asked what it took to succeed. He said, "It takes the same thing it took to get it started – a sense of urgency."

The people who make things move in this world share this same sense of urgency. No matter how intelligent or able you may be, if you don't have this sense of urgency, now is the time to start developing it.

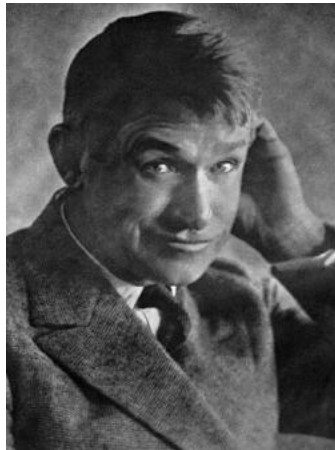
The world is full of very competent people

who honestly intend to do things tomorrow, or as soon as they can get around to it. Their accomplishments, however, seldom match those of the less talented who are blessed with a sense of urgency.

### On the Lighter Side – Humor Courtesy of Will Rogers

Will Rogers, who died in a 1935 plane crash, was one of the greatest political sages this country has ever known. Enjoy the following:

1. Never slap a man who's chewing tobacco.
2. Never kick a cow chip on a hot day.
3. There are two theories to arguing with a woman. Neither works.
4. Never miss a good chance to shut up.



**WILL ROGERS IN 1922**

5. Always drink upstream from the herd.
6. If you find yourself in a hole, stop digging.
7. The quickest way to double your money is to fold it and put it back into your pocket.
8. There are three kinds of men: The ones that learn by reading. The few who learn by observation. The rest of them have to pee on the electric fence and find out for themselves.
9. Good judgment comes from experience, and a lot of that comes from bad judgment.

10. If you're ridin' ahead of the herd, take a look back every now and then to make sure it's still there.

11. Lettin' the cat outta the bag is a whole lot easier'n puttin' it back.

12. After eating an entire bull, a mountain lion felt so good he started roaring. He kept it up until a hunter came along and shot him. The moral: When you're full of bull, keep your mouth shut.

### ABOUT GROWING OLDER...

First ~ Eventually you will reach a point when you stop lying about your age and start bragging about it.

Second ~ The older we get the fewer things seem worth waiting in line for.

Third ~ Some people try to turn back their odometers. Not me; I want people to know 'why' I look this way. I've traveled a long way, and some of the roads weren't paved.

Fourth ~ When you are dissatisfied and would like to go back to youth, think of Algebra.

Fifth ~ You know you are getting old when everything either dries up or leaks.

Sixth ~ I don't know how I got over the hill without getting to the top.

Seventh ~ One of the many things no one tells you about aging is that it's such a nice change from being young.

Eighth ~ One must wait until evening to see how splendid the day has been.

Ninth ~ Being young is beautiful, but being old is comfortable.

Tenth ~ Long ago, when men cursed and beat the ground with sticks, it was called witchcraft.

Today it's called golf.

Also ~ Never squat while wearing your spurs.

Finally ~ If you don't learn to laugh at trouble, you won't have anything to laugh at when you're old. Amen.

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## Attorney General Warns Against Price Gouging

from Page 7

- Don't pay more than 10% down or \$1,000 – whichever is less.
- Don't pay cash, and don't let the payments get ahead of the work. Only pay for work as it is completed to your satisfaction.
- Avoid making the final payment until you're satisfied with the job.

### Price Gouging Laws Remain in Effect

California law generally prohibits charging a price that exceeds, by more than 10%, the price of an item before a state or local declaration of emergency. For any item a seller only began selling after an emergency declaration, the law generally prohibits charging a price that exceeds the seller's cost of the item by more than 50%. This law applies to those who sell food, emergency supplies, medical supplies, building materials, and gasoline. The law also applies to repair or reconstruction services, emergency cleanup services, certain transportation services, freight and storage services, hotel accommodations, and rental housing. Exceptions to this prohibition exist if, for example, the price of labor, goods, or materials has increased for the business.

Violators of the price gouging statute are subject to criminal prosecution that can result in a one-year imprisonment in county jail and/or a fine of up to \$10,000. Violators are also subject to civil enforcement actions including civil penalties of up to \$2,500 per violation, injunctive relief, and mandatory restitution. The Attorney General and local district attorneys can enforce the statute.

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## 5 Strategies to Prevent Burnout at Work *From an article by Michael Outar of Saveby in allBusiness*

Everybody has to deal with burnout in their job or their business at some point. No matter what kind of work you do, it's going to happen, and you need to learn strategies to prevent burnout at work.

My second job out of college was really mentally draining. Let me just be blunt, it sucked. I was a support tech for an internet provider, and I was basically on the phone for almost eight hours solid every day, one call after another waiting in the queue.

Sometimes I did 12-hour shifts if we were short-staffed, and I was like a zombie when it was time to clock out. This was what I imagined hell being like. Somehow I kept it together and did this job for about three years.

I've come to the conclusion that finding ways to avoid burnout is a major key to life. If you don't, you are going to be one unhappy camper.

Burnout can also lead to depression and take you down a dark road if not remedied.

Here are 5 ways I have found that can help avoid burnout in your, or someone else's business.

### 1. Start something new in or for your business

Develop a new income stream and spend more of your time in it, or in a different part of your business. You need new challenges and some changes to break out of the rut that is fueling your burnout.

### 2. Stop saving up your vacation time and use it

Don't be like the old me and hoard your vacation time. A great way to prevent burnout at work is to use your vacation time. If it's your business, treat yourself to a vacation once in a while. You deserve it.

### 3. Increase your physical activity

I try to work out hard for at least an hour every day, which allows me to have somewhat of a mental reset on the day. My gears are always grinding so that hour away to zone out is huge for me.

Some people like running, tennis, racquetball, or boxing. Whatever it is you are into, get that ticker moving. You will most likely feel much better afterward, and you can get rid of some of that pent-up workplace frustration.



**I've come to the conclusion that finding ways to avoid burnout is a major key to life. If you don't, you are going to be one unhappy camper. Burnout can also lead to depression and take you down a dark road if not remedied.**

Whether it is just jamming out on a guitar at home or playing small gigs at bars, that is their therapy outlet.

There are many forms of expression out there, so find yours and dig in. Not only will having an outside interest help prevent burnout at work, but you might also even be able to make some side hustle money from your endeavors.

### Combat burnout by figuring out what method works for you

My extroverted friends have extremely different methods to recharge in comparison to me. Large gatherings and crowds excite them and that is exactly what they need. On the other hand, I would be in tip-top shape after spending a weekend without saying a word to anyone if my family happens to be out of town.

These are the best ways I have found to avoid burnout when working. All you need do is find which method – or combination of methods – works best for you. We all have to work in one form or the other to provide for ourselves and our families, but you shouldn't overwork yourself to the point where your physical or mental health is impacted.

### 4. If your work in mostly inside, go outside regularly and get some fresh air

I am glued to my office chair for most of the workday, albeit in the comforts of my own house, at least. Landscapers have the best of both worlds if you think about it. They get to enjoy the outdoors a lot, and they do their share of physical activity. Not a bad deal.

### 5. Pursue a creative outlet or hobby

Blogging is something I look forward to. It's a diversion away from the monotony of the day job. Alternatively, I know several people who find their outlet through music.

**Smile** from Page 8

- 6) Your health will improve. Endorphins are released, and a relaxation response comes over the body. Your immune system improves.
- 7) You will earn more money and influence others in ways you can't imagine now.
- 8) It's a simple and fast way to make a great first impression.
- 9) You will sell more of your products or services.
- 10) You will become a more effective coach, salesperson, manager, or teacher.

Happiness is an inside job.

Elbert Hubbard gave us some great advice back in 1914. "Whenever you go out-of-doors, draw the chin in, carry the crown of the head high, fill your lungs to the utmost; drink in the sunshine; greet your friends with a smile and put soul in every handclasp. Do not fear being misunderstood, and do not waste a minute thinking about your enemies. Fix firmly in your mind what



you would like to do, and then, without veering off direction, you will move straight to your goal.

"Keep your mind on the great and splendid things you would like to do, and then, as the days go gliding by, you will find yourself unconsciously seizing the opportunities that are required for the fulfillment of your desire... Preserve a right mental attitude, the attitude of courage, frankness, and good cheer. We become like that on which our hearts are fixed."

I am writing this to myself, as a reminder. Smile Mark. Life is short. Too short not to SMILE... Thanks CHEESE. I miss you every day.

*Mark Matteson is an inspiring speaker and the author of the international bestseller, Freedom from Fear. His company, Sparking Success, is located in Edmonds, WA. Phone: (206) 697-0454.*

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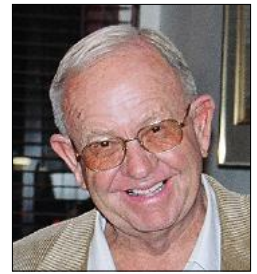
The following is obvious when you think about it... Each and every one of us as sentient beings are unique individuals in every way. No two exactly alike. No one can sleep for you or eat for you. No one can create for you or love for you. Only you can do these things. I believe our uniqueness is given to us by God when He kisses our first breath of life into us. We are His creations and each of us can love Him in our own unique way.

How many people are there in the world today? That's how many ways God can be loved today.

February is a wonderful time of year to reflect on the blessings brought by the January rains. They flushed the air "particulates" away, and helped the soil do what nature wants to do – and as sometimes we must do. Now we can smile and listen as the trees and plants "talk to us" if we take time to listen. We all share a loving, refreshing new beginning as each sunrise brings warmth and smiles to the flowers and trees. And of course, to us. This is another month of loving...yes, it is.

In each of our chosen professions, to express our talents and abilities, maneuverability is sometimes necessary for accomplishment. In other words, we need to be quick on our feet to handle whatever is thrown our way. We all think of what we desire and how to accomplish that – and all of us co-create. And, darn it all, we must be aware of what it is that we are thinking. Subconscious mind only knows to produce the message being sent to it. It does not discriminate as it only knows to produce.

So, I would declare or suggest... This is the day!... Watch what you think! Clarify and objectify and stay centered. And, yes, there will be times where we stumble or hit our heads. But at those times, we can pick ourselves up, dust ourselves off, correct our thinking with higher thoughts, and be ready to achieve our desired positive accomplishment.



**DAVID JUNOD**  
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Getting centered, thinking of, and believing in our Creator, and accepting the gifts He has for us, is a worthy objective for every desire. Knowing that Love Does, Always, and that we are co-creators of our thinking, should cause each of us to look carefully as to what we are thinking about. For it very well may come to pass. Namasté

– Dave

"God enters by a private door into each individual." – Emerson

"To everything there is a season and for every purpose under heaven." – Ecclesiastes

"The highest most God and the innermost God is one." – Holmes

"To become aware, understand, and believe is a personal quest."  
– Junod



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